

VIETNAM DAILY

[Market Commentary]

Banks helped other local stocks post modest gains with larger trading volumes

[Futures/ETFs]

Futures closed up in line with the cash market

[Market Movers]

MWG, VPB

March 28, 2023

		Cng
	Index	(%, bp)
Ho Chi Minh	1,054.29	+0.19
VN30	1,058.82	+0.22
VN30 futures	1,051.50	+0.40
Hanoi	205.76	-0.44
HNX30	364.66	-0.75
UРСоM	75.58	-0.13
USD/VND	23,508	-0.05
10-yr govt bond (%)	3.56	-1
Overnight rate (%)	1.67	+6
Oil (WTI, \$)	73.14	+0.45
Gold (LME, \$)	1,952.15	-0.23



Market Commentary

VNIndex 1,054.29P (+0.19%) Volume (mn shrs) 583.1 (+17.0%) Value (U\$mn) 476.7 (+15.4%)

HNXIndex 205.76P (-0.44%) Volume (mn shrs) 69.2 (+5.0%) Value (U\$mn) 41.7 (+17.9%)

UPCoM 75.58P (-0.13%) Volume (mn shrs) 25.6 (+11.6%) Value (U\$mn) 11.1 (+28.5%)

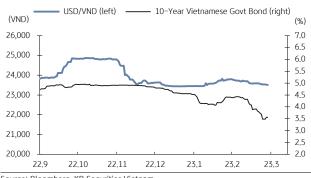
Net foreign buy (U\$mn) +5.7 Banks helped other local stocks post modest gains with larger trading volumes. Foreigners were net buyers, focusing on Vinhomes (VHM, -0.8%), Hoa Phat Group (HPG, -0.5%), and Vietcombank (VCB, +0.9%).

Oil prices rebounded thanks to authorities' efforts to reassure concerns over the global banking system. Besides, geopolitical tensions in Europe also made oil prices climb higher. Oil & gas shares like PV Gas (GAS, +1,67%), Binh Son Refinery (BSR, +0.65%), and PV Technical Services (PVS, +0.79%) rose. Prime Minister Pham Minh Chinh has just presided over the Government's thematic meeting on law-making in March 2023, which included policies to mobilize maximum resources for investment in construction of traffic works. Construction-related companies like Binh Duong Mineral and Construction (KSB, +1.3%), Deo Ca Traffic Infrastructure Investment (HHV, +1.5%), and Cuong Thuan IDICO CTI (+1.66%) cheered the news.

VN Index & HNX Index

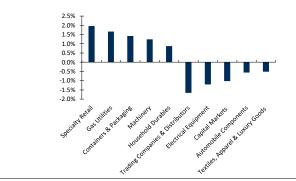


USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro. KB Securities Vietnam

Futures/ETFs

VN30 1,058.82P (+0.22%)
VN30 futures 1,051.5P (+0.40%)
Open 1,052.6P
High 1,060.0P
Low 1,050.1P

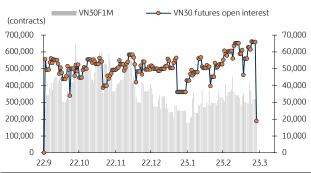
Futures closed up in line with the cash market. The basis recorded a session high at -0.85bps in the early morning session and then was in backwardation for the whole day before closing at -7.32bps. Trading volumes decreased slightly.

Contracts 308,344 (-1.7%)

VN30 futures & VN30 index

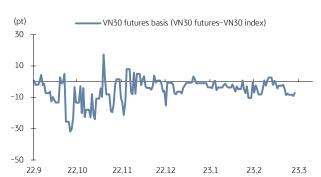


VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

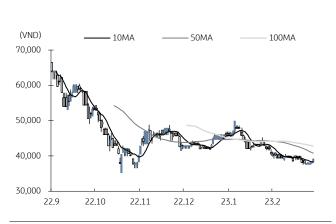


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

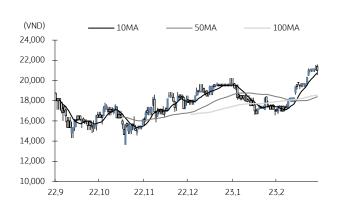
Market Movers

Mobileworld (MWG)



Source: Bloomberg, KB Securities Vietnam

VPBank (VPB)



Source: Bloomberg, KB Securities Vietnam

- MWG closed up 2.62% to VND39,100.
- MWG announced it would pay dividends for 2022 in cash (VND500/share) and not pay stock dividends like previous years. With 1.46 billion outstanding shares, it is estimated that MWG will spend about VND732 billion to pay dividends this year.

- VPB closed down 1.18% to VND21,000.
- VPB has reached an agreement to sell a 15% stake to SMBC Bank, a subsidiary of Japan's SMFG, through a private placement. This agreement has officially made SMBC Group a strategic investor of VPB. The investment from SMBC will bring VPB VND35,900 billion in Tier 1 capital and raise the bank's total equity from VND103,500 billion to VND140,000 billion.

KBSV Model Portfolio

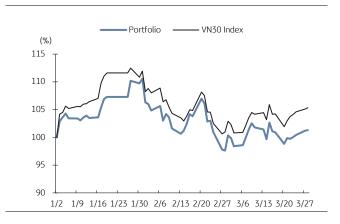
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

'-	VN30 Index	Master Portfolio
Daily return	0.22%	0.12%
Cum, return	5.34%	1.32%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/03/28	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	39,100	2.6%	1.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
001.0					- Maintaining the leading position in terms of outstanding margin lending
SSI Securities (SSI)	23/01/30	20,800	-1.0%	-0.7%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	77,800	-0.5%	35.3%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Ties Dieses Deel					- NIM remains stable thanks to cheap mobilized capital
Tien Phong Bank (TPB)	21/11/11	21,850	-0.2%	-10.8%	- The leading bank in the field of digitalization
(11 5)					- The corporate bond risk is expected to abate in 2023
D-h 0					- Pork and chicken price are expected to be on recovery path in 2023
Dabaco Group (DBC)	23/01/30	13,800	0.0%	-19.3%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	79,200	0.1%	226.5%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
Wistin Book					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	28,900	0.5%	52.9%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	103,700	1.7%	41.3%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Phat Group	19/12/04	20,700	-0.5%	85.9%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	22,700	-1.5%	120.9%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VHM	-0.8%	24.2%	65.4
HPG	-0.5%	23.3%	41.1
VCB	0.9%	23.6%	40.3
DXG	1.7%	19.5%	39.2
FUEVFVND	0.6%	96.1%	22.5
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
MSN	1.2%	30.6%	-66.8
VNM	-0.3%	55.8%	-44.0
VPB	-1.2%	17.6%	-43.0
DGW	-0.6%	25.2%	-28.2
DGC	1.4%	16.0%	-13.0

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Capital Markets	5.1%	SSI, VND, HCM, VCI
Banks	4.3%	VCB, BID, VPB, TCB
Construction & Engineering	3.4%	DIG, HDG, VCG, PC1
Containers & Packaging	3.4%	TDP, SVI, MCP, TPC
Oil, Gas & Consumable Fuels	3.1%	PLX, PGC, CNG, GSP
	Chg	Key
Top 5 worst performers	(%)	stocks
Trading Companies & Distributors	-2.3%	VPG, TSC, BTT, TNA
Textiles, Apparel & Luxury Goods	-1.2%	PNJ, TCM, MSH, GIL
Electric Utilities	-1.2%	PGV, NT2, PPC, TTA
Insurance	-0.8%	BVH, MIG, BIC, BMI
Independent Power and Renewable Electricity Producers	-0.7%	POW, VSH, GEG, TMP
Source: Bloomberg KB Securities Vietn	am	

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

		Chg	For. own	Net buy
Ticker		(%)	(%, -1d)	(VND bn)
IDC		-0.3%	1.1%	5.7
TNG		-0.6%	13.0%	2.4
BVS		0.0%	7.4%	1.3
SHS		-2.2%	6.9%	0.5
PVI		0.6%	59.6%	0.5
		Chg	For, own	Net sell
Ticker	(%)		(%, -1d)	(VND bn)
NVB		0.6%	8.8%	-0.8
INN		0.5%	4.7%	-0.3
PGS		-4.3%	0.0%	-0.3
PVS		0.8%	20.8%	-0.2
VNR		-2.6%	27.2%	-0.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
	. ,	SSI, VND, HCM, VCI
Capital Markets	15.7%	
Automobile Components	12.6%	DRC, CSM, PAC, TNC
Passenger Airlines	7.7%	VJC, HVN
Real Estate Management & Development	6.4%	VHM, VIC, NVL, BCM
Construction & Engineering	5.5%	DIG, HDG, VCG, PC1
	Chg	Key
Top 5 worst performers	(%)	stocks
Specialty Retail	-4.0%	MWG, FRT, CTF, HAX
Household Durables	-3.8%	TTF, GDT, EVE, SAV
Pharmaceuticals	-3.6%	DHG, IMP, TRA, DBD
Commercial Services & Supplies	-3.5%	TLG, ILB, APC, ST8
Oil, Gas & Consumable Fuels	-3.3%	PLX, PGC, CNG, GSP

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
Occioi	Couc	Company name	11100	(VNDbil, USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	75,077 (3.2)	22.5	37.3	35.2	14.7	4.8	4.7	1.8	1.8	0.2	1.1	1.5	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	116,015 (4.9)	26.6	6.4	6.1	35.9	20.3	17.9	1.2	1.0	-0.8	5.7	15.7	
Real	VRE	VINCOM RETAIL JS	34,850	79,190	79,131	17.8	18.5	16.7	-7.6	9.9	10.3	1.8	1.7	-0.2	-0.7	9.6	
estate	NVL	NOVA LAND INVES	45,853	(3.768)	147,725 (6.3)	31.3	5.3	3.8	6.7	6.5	-3.4	0.7	0.7	-0.8	14.0	18.9	
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833)	28,185	11.6	21.2	14.4	13.7	8.7	12.5	1.5	1.4	0.2	2.1	5.1	
	DXG	DATXANH GROUP	21,130	12,594 (547)	167,674 (7.1)	13.9	16.0	21.2	-	5.3	3.8	0.8	0.9	1.6	6.9	23.5	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	(3.4)	6.3	13.0	11.9	11.7	21.0	19.2	2.6	2.2	0.9	6.1	-1.8	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586) 136,341	36,559 (1.5) 66,616	12.7	12.2	10.3	-5.3	19.1	20.4	1.9	1.6	0.0	1.4	4.3	
	TCB	VIETNAM TECHNOLO	38,900	(5.925)	(2.8) 56,962	0.0	4.6	4.0	14.3	17.0	16.8	0.7	0.6	4.0	4.6	4.0	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955) 101,381	(2.4) 391,305	1.4	7.8	6.8	50.3	16.6	17.7	1.1	1.1	0.5	2.1	5.5	
Banks	VPB	VIETNAM PROSPERI	15,296	(4.406) 73,327	(16.6) 124,564	0.0	9.8	8.0	18.8	13.4	14.1	1.2	1.1	-1.2	3.2	23.2	
	MBB	MILITARYCOMMERC	16,173	(3.187) 40,641	(5.3) 39,532	0.0	4.6	3.9	14.6	22.4	20.8	0.9	0.7	0.3	3.7	4.3	
	HDB	HDBANK	16,320	(1.766) 33,548	(1.7) 458,808	4.2	4.5	4.2	23.3	23.2	19.7	1.0	0.8	-0.3	4.3	6.5	
	STB	SACOMBANK	18,600	(1.458) 28,732	(19.4) 97,188	14.0	6.0	4.4	26.5	21.4	24.0	1.0	0.8	-0.4	3.3	6.9	
	TPB	TIEN PHONG COMME	20,630	(1.249) 22,745	(4.1) 59,168	0.0	4.8	4.1	37.4	20.1	20.6	0.9	0.8	-0.2	1.2	-6.2	
	EIB	VIETNAM EXPORT-I	15,417	(988) 45,950	(2.5)	0.2	-	-	27.3	-	-	-	-	-1.0	2.4	5.6	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(0.5) 2,905	21.0	16.5	14.0	15.8	10.4	11.2	1.7	1.6	0.0	-1.0	0.0	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(0.1) 317,716	14.2	-	-	9.1		-	-	-	0.6	-0.2	-3.7	
	SSI	SSISECURITIES C	20,676	(867) 9,108	(13.5) 175,585	55.4	19.9	16.4	-3.2	7.3	8.9	1.4	-	-1.0	4.0	14.0	
Securities	VCI	VIET CAPITAL SEC	21,154	(396) 8,907	(7.4) 120,802	71.9	-	-	-4.0	-	-	-	-	-0.9	8.2	23.3	
	HCM	HOCHI MINH CITY	22,265	(387) 5,734	(5.1) 268,032	52.4	-	-	-19.0	-	-	-	-	-1.8	2.1	7.5	
	VND	VNDIRECT SECURIT	6,983	(249) 227,805	(11.3) 104,161	27.2	47.0	40.0	36.3			- 40	- 10	-1.3	3.0	13.4	
	VNM	VIETNAM DAIRYP	109,000	(9.900) 123,447	(4.4) 28,781	42.1	17.8	16.0	4.0	29.7	32.1	4.9	4.6	-0.3	0.0	-1.5	
Consumer staples	SAB MSN	SAIGON BEER ALCO MASAN GROUP CORP	192,500 79,250	(5.365) 111,712	(1.2) 98,566	36.9 16.5	22.0	19.9	7.3 -51.9	22.1	21.7	4.5 3.3	4.1 2.9	0.0	-3.1	-1.1 -5.4	
	HNG	HOANG ANH GIA LA	12,450	(4.855) 13,801	(4.2) 10,361	48.8	23.0	10.0	-51.9	11.0	10.3	3.3	2.9	0.5	1.4	5.8	
	VJC	VIETJET AVIATION	131,800	(600) 69,042	(0.4) 30,385	11.0	29.3	19.0	-88.5	16.4	27.8			-0.1	2.5	6.4	
Industrials	GMD	GEMADEPTCORP	33,100	(3.001) 9,976	(1.3) 18,635	10.8	13.5	16.9	-57.0	23.7	12.1	1.8	1.7	0.0	2.6	5.3	
transport)	CII	HOCHI MINH CITY	22,600	(434) 5,398	(0.8) 44,369	38.4	21.7	9.0	65.7	3.0	7.3	1.0	-	-0.3	2.1	13.1	
	ROS	FLC FAROS CONSTR	3,670	(235) 2,083	(1.9) #N/A	46.4		9.0	-92.4					-		-	_
Industrials	GEX	GELEXGROUP JSC	15,802	(091) 10,411	(#N/A) 81,023	37.7			-14.4	_				-0.4	2.9	8.7	
(capital	CTD	COTECCONS CONSTR	73,200	(452) 5,438	(3.4) 12,451	3.6	18.6	9.1	-52.4	1.9	3.8	0.3	0.3	-1.0	6.3	17.7	
goods)			. 0,200	(236)	(0.5)	0.0	.0.0	0.1			0.0	0.0	0.0		0.0		

Source: Bloomberg, KB Securities Vietnam

7

Жь KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	ince (%	,)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	19,172 (0.8)	46.1	17.4	17.2	-17.5	19.9	18.0	3.2	3.0	1.7	0.5	0.2	2.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	19,372 (0.8)	31.4	13.1	10.0	-10.5	14.2	18.1	1.8	1.7	-0.3	- 1.7	-0.7	-1.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	3,089	34.1	-	-	-5.1	-	-	-	-	-1.1	-8.3	-6.4	9.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	417,772 (17.7)	18.0	11.6	8.1	21.9	10.6	13.8	1.1	1.0	-0.5	1.2	3.5	15.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	39,785 (1.7)	36.5	5.6	8.5	-0.5	17.9	13.0	0.9	0.9	-0.6	0.0	-4.0	-21.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	65,835 (2.8)	46.5	8.3	8.1	-4.5	15.2	14.8	1.2	1.1	-0.6	-0.4	3.8	-7.
	HSG	HOA SEN GROUP	18,864	11,063 (481)	263,863 (11.2)	38.9	14.5	7.5	67.9	3.5	8.9	0.8	0.7	-0.6	0.9	11.7	40.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	22,392	97.2	-	-	17.2	-	-	-	-	-0.1	2.5	4.0	32.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	38,451	4.6	16.4	13.6	-51.0	11.1	11.7	1.8	1.7	0.3	3.2	-4.0	12.
Energy	PVD	PETROVIETNAM DRI	17,727	9,854	81,529 (3.4)	39.9	26.7	13.0	-11.9	2.9	6.0	0.8	0.7	0.2	2.8	-4.5	13.
	PVT	PETROVIETTRANSP	17,900	5,793	45,508	35.9	7.5	6.7	2.2	14.3	14.6	1.0	0.9	0.2	-0.5	5.4	-7.
	MWG	MOBILEWORLD INV	46,500	65,024 (2.826)	69,346 (2.9)	0.0	12.1	8.8	14.4	17.7	21.3	2.1	1.8	2.6	1.6	-2.3	-8.
Consumer	PNJ	PHUNHUANJEWELR	65,625	19,895 (865) 1,261	20,691 (0.9) 886	0.0	13.0	10.8	2.4	22.8	22.9	2.5	2.2	-0.5	- 1.5	1.2	- 13.
discretionary	YEG	YEAH1GROUP CORP	40,300	(055) 2,227	(0.0) 46,915	70.6	-	-	-	-	-	-	-	0.0	-1.0	-4.8	11.
	FRT	FPT DIGITAL RETA	18,800	(097) 8,387	(2.0) 14,791	30.3	21.9	15.9	-75.2	19.8	22.1	3.5	2.9	-0.3	-3.0	-5.9	-5.9
	PHR	PHUOC HOA RUBBER	61,900	(365)	(0.6)	34.6	8.8	7.8	41.2	21.9	23.1	1.1	1.0	-0.4	0.8	-1.6	0.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	(570) 6,016	(0.0) #N/A	45.4	13.1	12.0	10.7	21.7	20.8	2.6	2.3	-0.2	8.0	-3.1	9.
	PME	PYMEPHARCOJSC	80,200	(261) 61,301	(#N/A) 54,592	11.7	-	-	1.6	-	-	-	-	-	-	-	
ΙΤ	FPT	FPTCORP	56,667	(2.664)	(2.3)	0.0	14.0	11.7	15.5	28.0	29.0	3.3	2.8	0.1	1.4	-1.6	3.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Duong Duc Hieu - Head of Equity Research

hieudd@kbsec.com.vn

Banks, Insurance & Securities

Nguyen Anh Tung – Senior Analyst

tungna@kbsec.com.vn

Nguyen Duc Huy - Analyst

huynd1@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Retails & Consumers

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Oil & Gas, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Le Hanh Quyen - Analyst

quyenlh@kbsec.com.vn

Strategy, Chemicals

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Strategy, Fishery & Textiles

Tran Thi Phuong Anh - Analyst

anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong - Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.